

# PAVING THE WAY FOR TRUE INTEROPERABILITY

The behavioral side of  
digitalization Open standards  
and Openness to change.

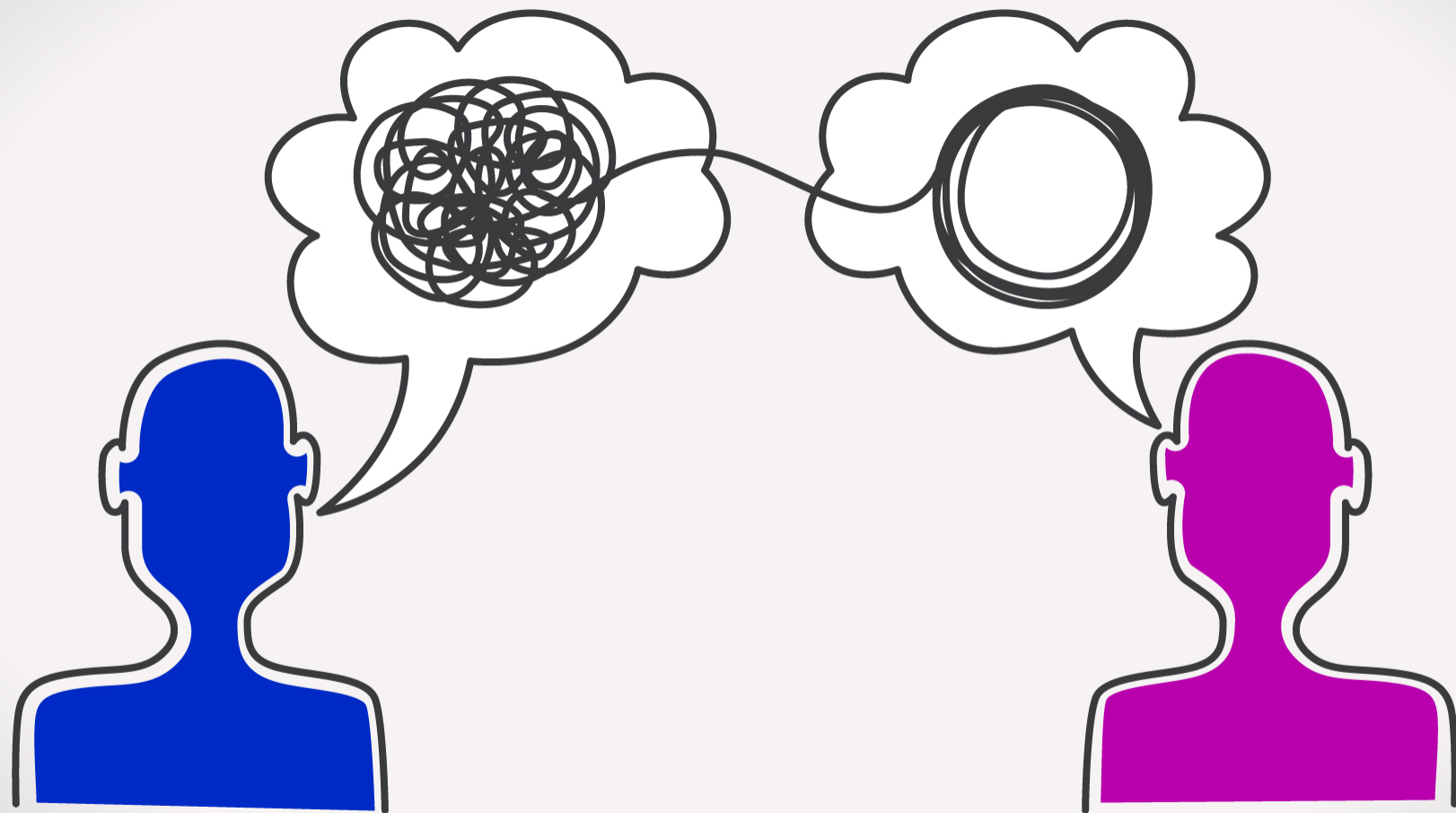


**Christian Proulx**  
VP of Sales and Marketing, BIM Track

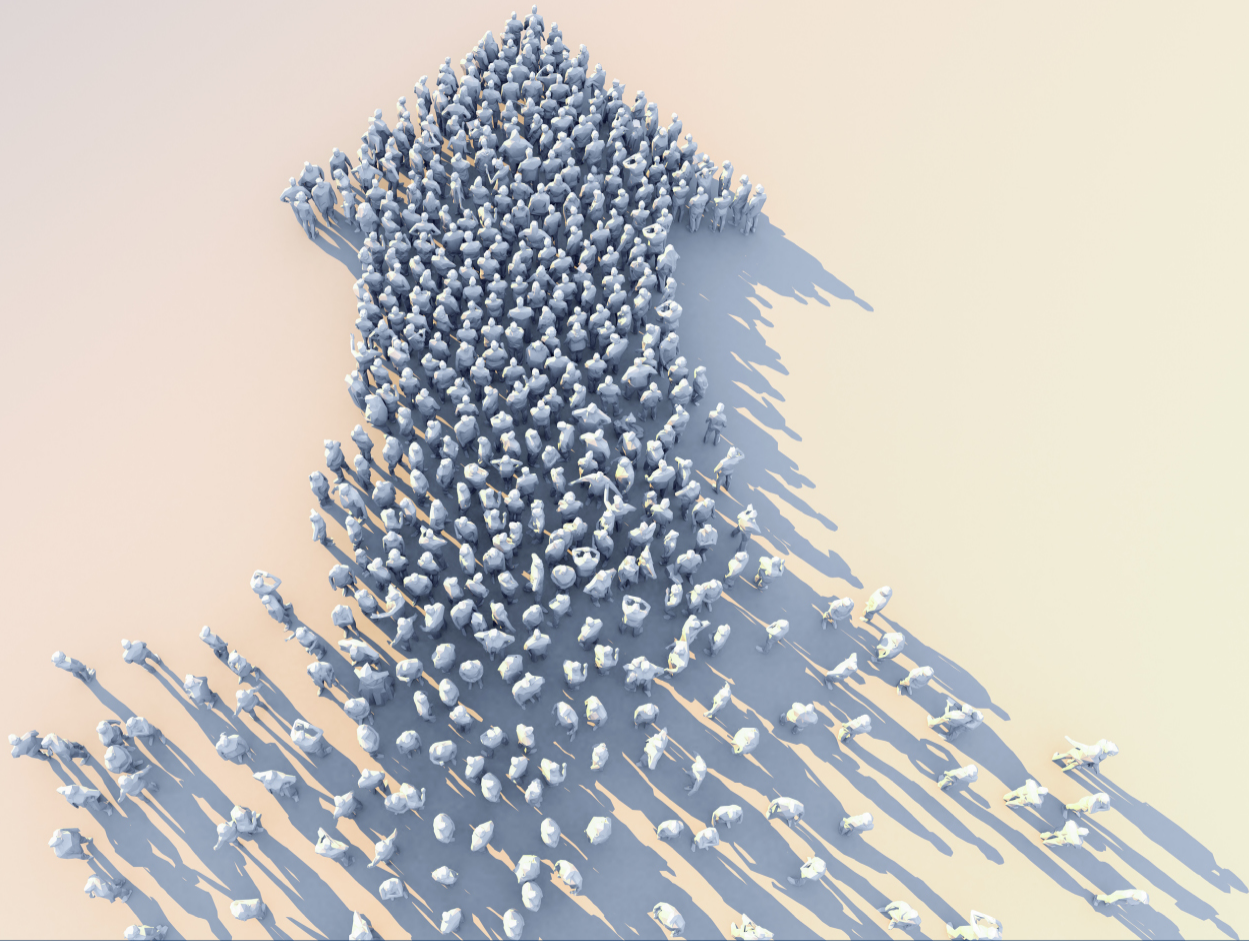


**Rob Stephen**  
UK Sales and Operations, Newforma



















LEGACY

LEGACY











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## ADVANTAGES

COMMON UNDERSTANDING

RISK IDENTIFICATION

TRANSPARENCY

TRUST



**L  
M E S S**













# You can't be everything to everyone.

We believe interoperability and open standards are non-negotiable musts for the evolution of the AECO industry and taking the built world beyond BIM – to genuine collaboration.

